E Asset Tracking - Client Meeting

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| --- | --- | --- | --- |
| Date | Who attended | Time Started | Time Finished |
| 16/03/2018 | JS, RW, DM, WR | 9:30 | 10:10 |

# Agenda

Google Drive

Competitor Analysis

Gaps in the Market

-Sea water Sensor

-Data Analysis

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Current Plan

* Detailed Market Analysis
* Start designing system architecture based on findings
* Determine a prototype that will provide the most value

System Architecture

Prototype

Better Communication

## Minutes

* Market Research
  + Saturated
  + Tracking just small part of the overall project
  + Client suggested we do a rating of the competitors, house of quality
    - Positives and negatives
    - Using this to justify and explain project direction
  + Following system engineering procedure
* Client feedback
  + Landing page
    - Google drive inaccessible
    - THALES internal network blocks downloading sites
    - Various solutions proposed
      * GitHub linking
      * Emailing documents
    - **Decision made to add any relevant documents to the weekly update email**
  + Legal documents
    - Meeting time shared
    - NDA and IP
  + Project Purpose
    - Rewording suggestion clarified
* Deliverables
  + Cost of final deliverable not important
  + Breaking down Oil Rig vs Mine decision
    - Mine more saturated
    - Gas pockets
    - Unknown layouts
  + Oil rig
    - Falling off
    - Fatigue management
  + Client very keen on ensuring that everything is documented, especially within the market analysis
  + List of requirements
  + Send through to client for verification
  + Analysis of how competitors’ products are doing on the market